Investor Update

April 2022

Stepping up the Transition Driving growth and value



The Repsol Commitment Net Zero Emissions by 2050





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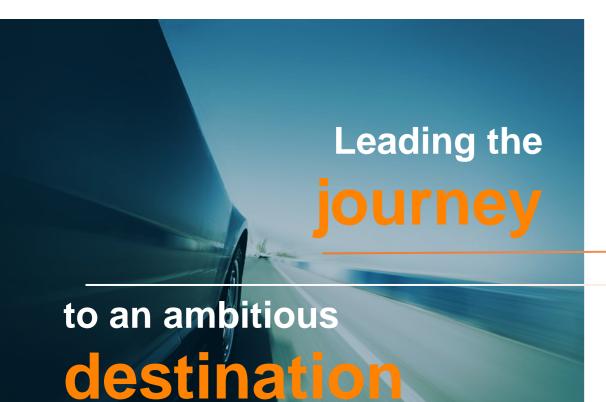
In October 2015, the European Securities Markets Authority (ESMA) published its Guidelines on Alternative Performance Measures (APMs). The guidelines apply to regulated information published on or after 3 July 2016. The information and breakdowns relative to the APMs used in this presentation are updated quarterly on <u>Repsol's website</u>.

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Strategic Plan 2021-2025: Delivering a compelling investment case into the Transition



- A legacy **double-geared engine** providing cash-flow and solid foundations for the Transition
- Profitable business platforms with leading advantaged positions: Iberia & Downstream
- **New operating model**, catalyzing value transparency & De-carbonization
- Leading shareholder distribution with a **top quartile remuneration**
- Preserving our financial strength _

- A **profitable** ambition of net zero emissions and multienergy **company growth** (FCF growth)
- **Distinctive** potential for transformation to 2030 in terms of speed, intensity and feasibility

A profitable company in the Energy Transition with strong cashflow growth & capital discipline



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Path to 2030

01.



Ambitious transformation journey to thrive in Energy Transition



Towards Net Zero emissions

Leading investor proposition



New operating model

Repsol 2030: A more sustainable, balanced and profitable company

Transforming the company's portfolio



1. Increase in low carbon CE through investments in low carbon generation, new industrial low carbon platforms (circularity, H₂ & e-fuels, etc.), decarbonization through efficiency initiatives, e-mobility, and value-added services, among others 2. The Capital Employed in Low Carbon Businesses by 2030 increases to 45% from the original SP objective of 40% 3. In homogeneous price basis @\$50/bbl & \$2.5 HH Note: CE of RES considering consolidation by the proportional method. Capital employed figures not including Corporation (€2 B in 2019)



Strong cash-flow growth

Strategy 2021-25:

02.



Delivering financial targets while transforming the company Ambition 21-25

2021 - 2022

Ensuring strong performance and financial strength

In an uncertain economic and commodities environment

- Efficiency & capital discipline
- Capex reduction
- Prudent financial policy and commitment with current credit rating

- Metrics growth & high Capex intensity
- ROCE and gearing

Self-financed plan @\$50/bbl & \$2.5 HH Ensuring shareholder value maximization

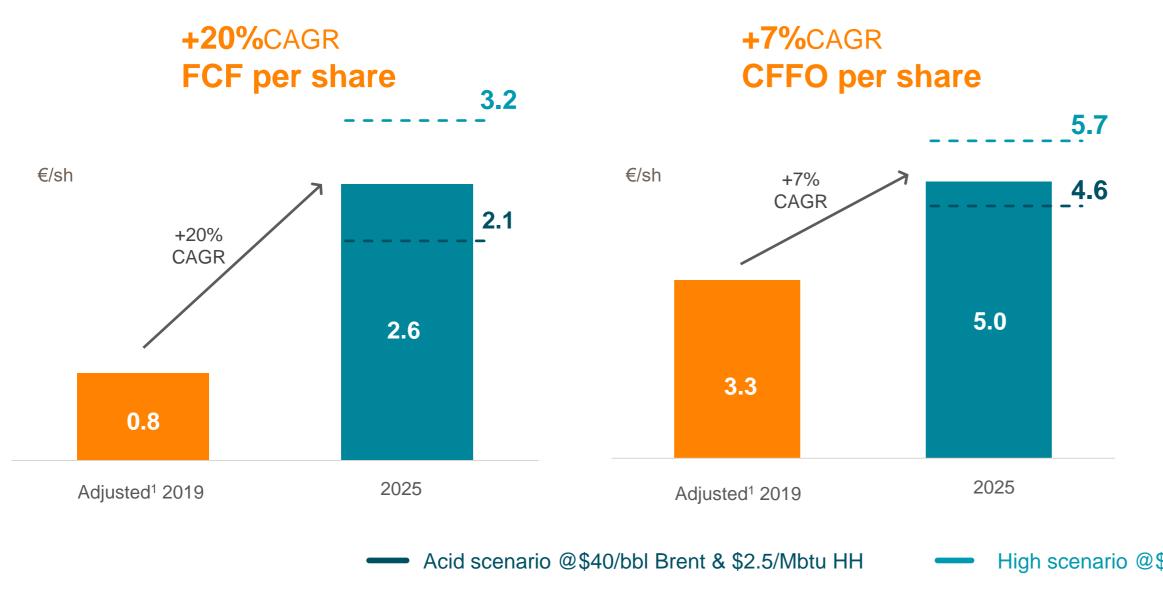


2023 - 2025

Accelerating transformation and delivering growth

- Portfolio optimization & new business platforms

Strong growth in per share metrics driving valuation upsides

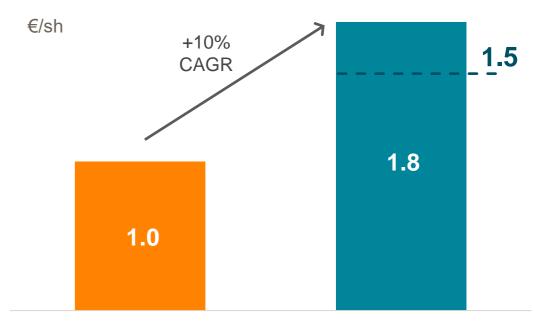


1. 2019 @\$50/bbl & \$2.5 HH Note: Base scenario @\$50/bbl & \$2.5 HH; N° of shares in 2019 (1,527) vs 2025 (1,327, subject to Base Case price deck)



2.2

+10%CAGR Adjusted Net Income per share



Adjusted¹ 2019

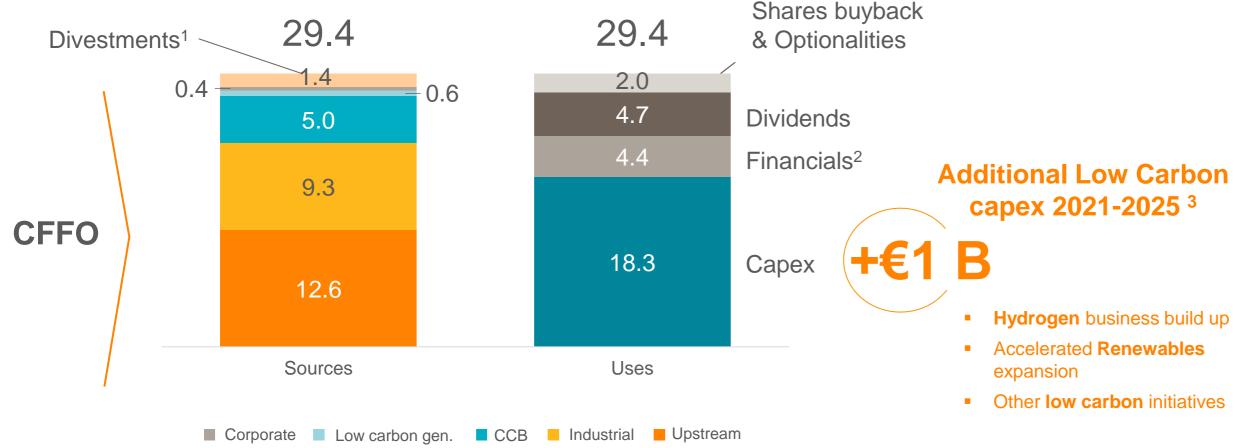
2025

High scenario @\$60/bbl Brent & \$3/Mbtu HH

Self-financed plan

Cash generation

Cumulative sources and uses of cash, 2021-2025 (B€)



1. Includes RES portfolio divestments. Other potential inorganic transactions driven by new corporate model, are not included in this Sources and Uses of cash. 2. Includes interests and others as dividend to minority shareholders and hybrid bond interests 3. Corresponds to a +€1 B low carbon capex increase over the original objective in the Strategic Plan



2021-2025 B-even post-dividends (\$/bbl)

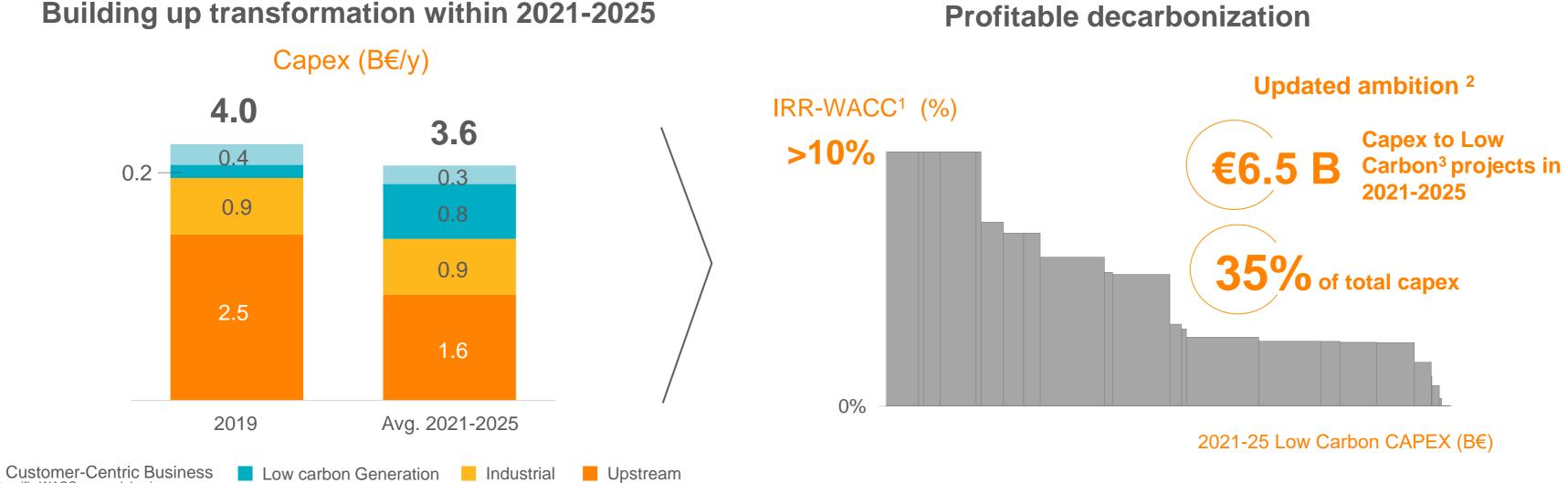
\$50/bbl FCF BE (inc. SBB)



Discipline, flexibility and transformation

Capex 21-25

Updated ambitions



1. Specific WACC per each business

2. The total capex in low carbon projects increases to ~€6.5 in 2021-2025 from the original SP objective of €5.5 B. The share of low carbon capex over the total company investment in 2021-2025 increases to 35% from the original SP objective of 30%

3. Includes low carbon generation investments, new low carbon platforms, decarbonization efficiency investments, e-mobility, and value-added services

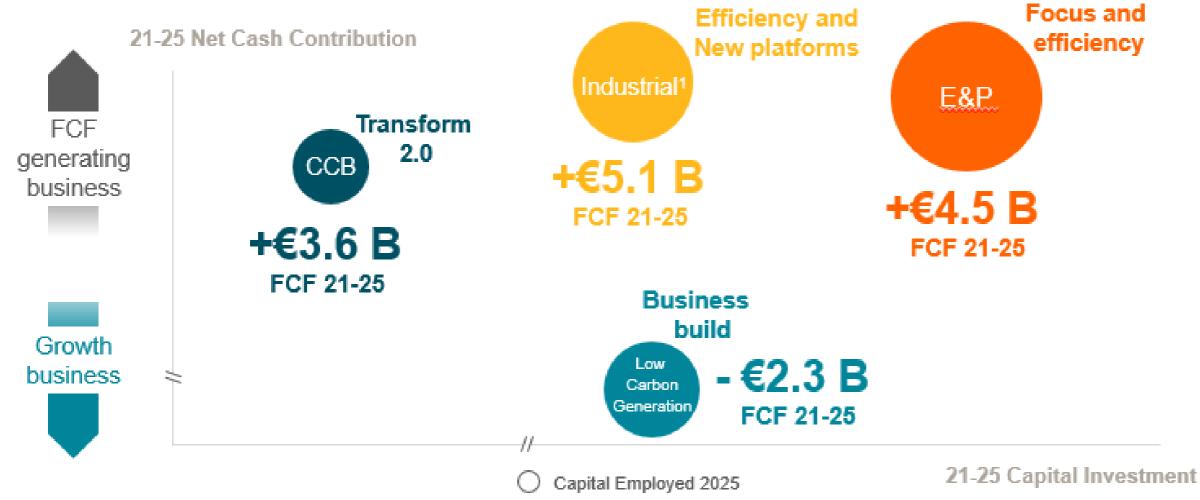
Note: Not including Corporation in capex numbers.



Profitable decarbonization

Legacy and new businesses driving portfolio performance along the Transition

Contribution to portfolio financial profile 21-25



1. Industrial includes Refining Spain and Peru R&M, Chemicals, Trading & Wholesale Gas businesses Note: Corporate values not considered





Contribution to carbon intensity reduction

Low carbon strategies



LOW CARBON PRODUCTS

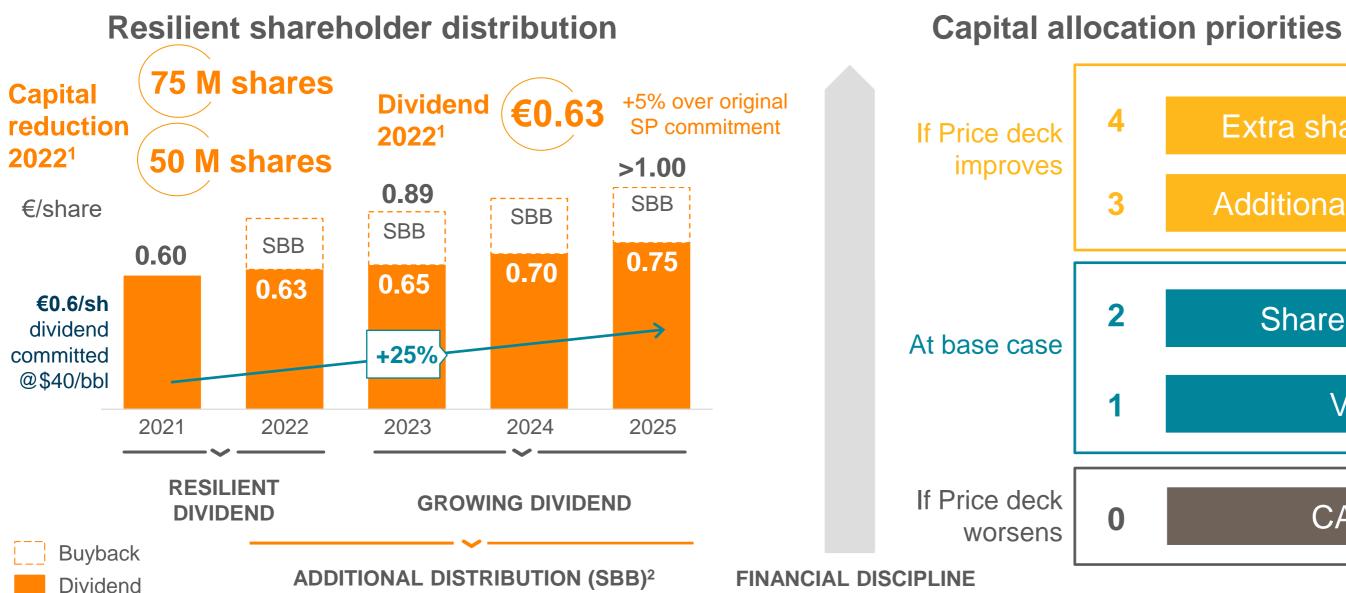
PORTFOLIO DECARBONIZE

> CUSTOMER CENTRIC

LOW CARBON GENERATION

Leading distribution and clear capital allocation framework

Capital allocation 21-25



1) The Board of Directors has proposed a 5% increase in the cash dividend, to 0.63 euros per share, and a Capital Reduction through the redemption of 75 M shares to be executed after the next AGM 2022. Additional Capital Reduction through the redemption of 50 M shares, as 2022 price scenario settles, to be executed in 4Q22, once approved by next AGM 2022.

SBB



Extra shareholder distribution

Additional Low carbon CAPEX

Shareholder distribution

Value CAPEX

CAPEX flexibility

2) 200 M shares in the SP period: 50 M sh/y in 2022-25. €1.4-2.0B cash sources allocated to



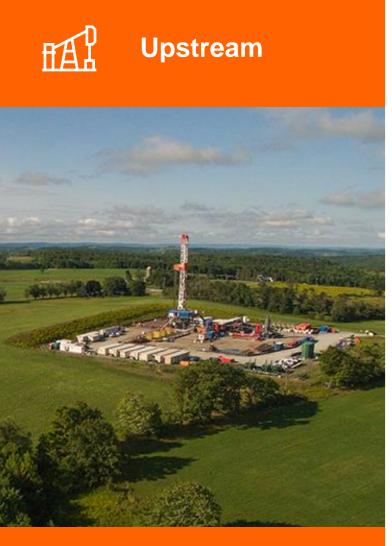
1. Gearing ratio defined as reported net debt / (net debt + equity)

Business strategies

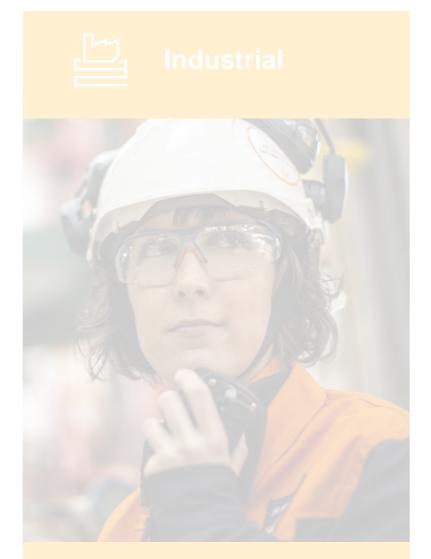


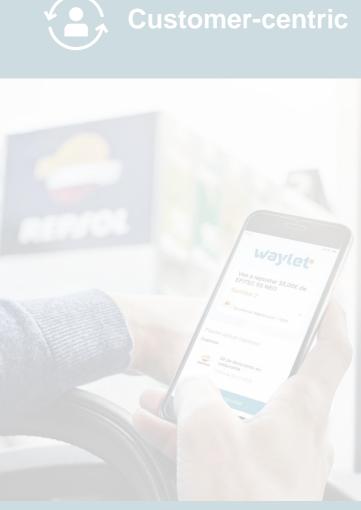


Setting the new business priorities



Yield and Focus





Yield and Transformation









Repsol E&P priorities 2021-25

FCF as a priority (Leading FCF B-even)

Resilient Value delivery

Focused portfolio

- FCF breakeven <\$40/bbl
- Low capital intensity and flexibility
- Generate €4.5 B FCF @\$50/bbl & \$2.5 HH
- -15% OPEX reduction

- Top leading project profitability
- Short pay-back
- Digital program
- Reduction of -30% G&A

- Value over volume
 - Flexible production level (~620 kboed 2021-25)
 - <14 countries
- Leaner and focused exploration

Building optionality and strategic flexibility



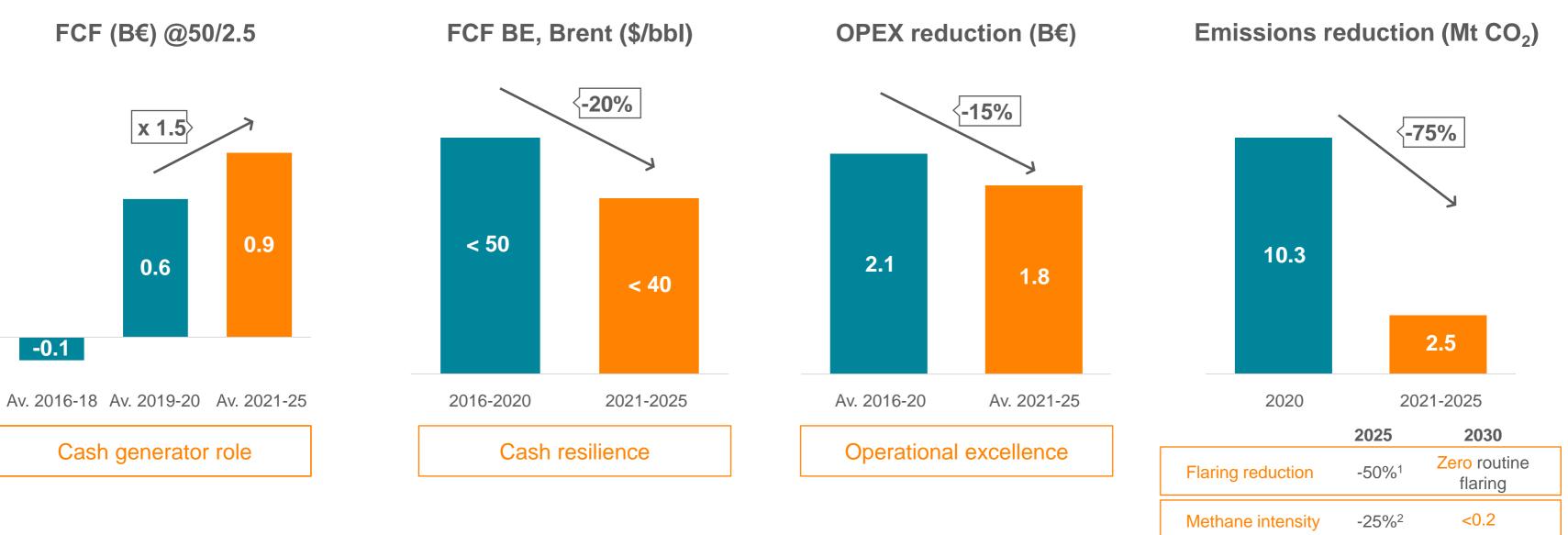
Tier 1 CO₂ emissions

- Emissions intensity reduction of 75%
- Streamlining to a leaner upstream portfolio
- Decline/exit of carbon intensive and non-core assets



Focus on capital efficiency and cash generation

Upstream





Focus portfolio and capex allocation: Playing to our core areas Upstream

Portfolio span reduction \rightarrow from >25 to <14 countries ambition



Highly selective new exploration strategy

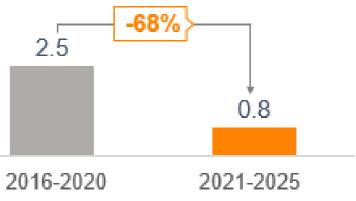
Successful track record discovering additional resources in productive basins recently

- Alaska North Slope: Horseshoe Mitquq/Stirrup
- US GoM: Black-tip/Monument _
- Mex GoM: Polok/Chinwol _
- Colombia Llanos: Lorito _
- S. Sumatra: Sakakemang _

Renewed strategy. Leaner and focused on productive basins, to shorten the cycle

Exploration (B\$)

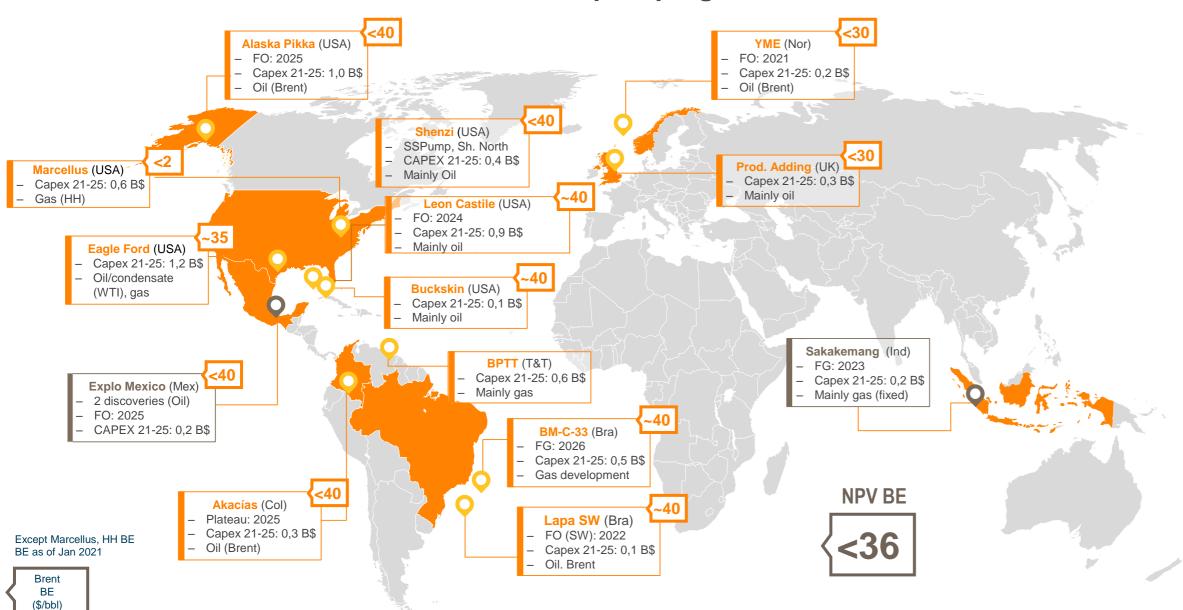




Focus portfolio and capex allocation: projects self-funded 21-25

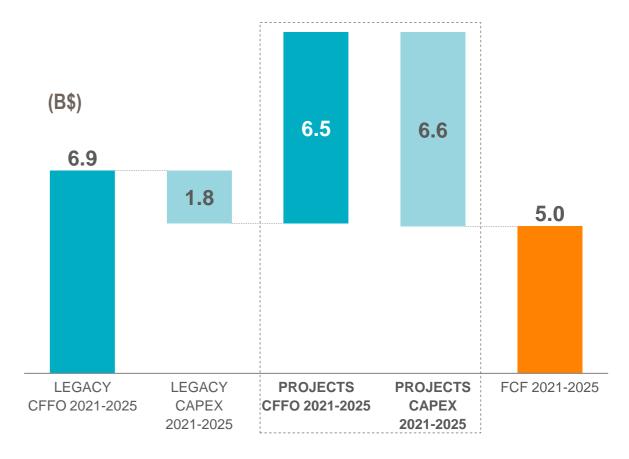
Upstream

Resilient and Flexible capital program





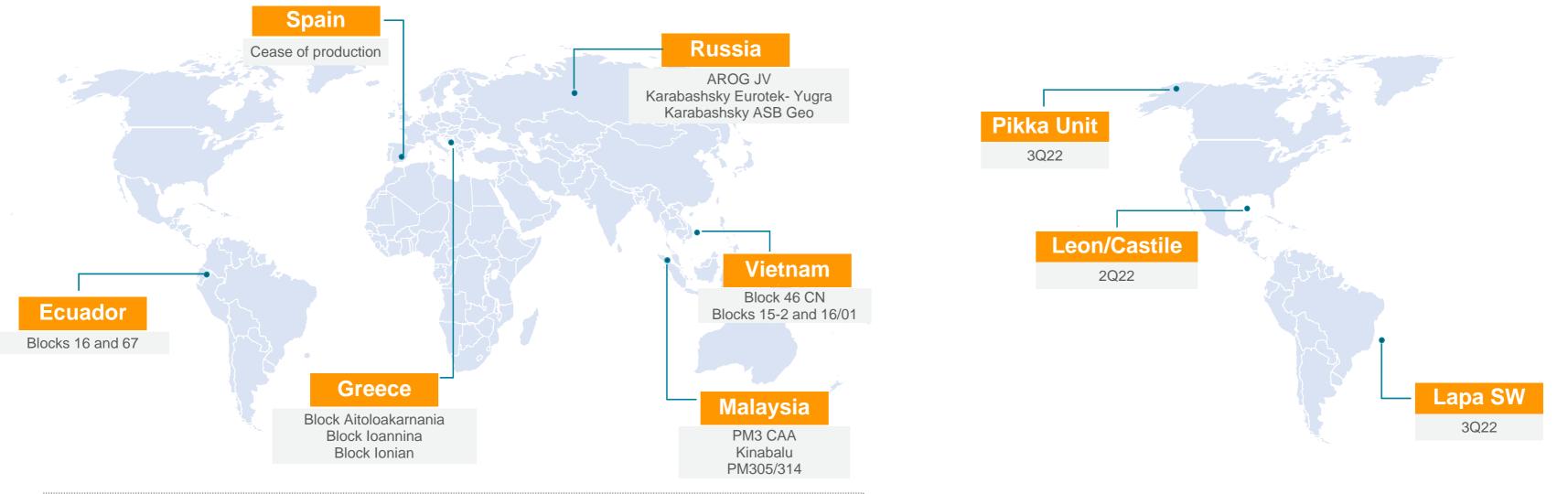
Self-funded projects



Progressing in portfolio rationalization and FIDs

Upstream

Portfolio rationalization



Completed the exit from Upstream operations in six countries

Includes transactions completed in 2021 and 1Q22



FIDs 2022

High grading portfolio supporting carbon intensity reduction

Repsol to become tier 1 lowest carbon intensity with a 75% reduction

Emissions intensity per barrel produced (kgCO₂/boe)

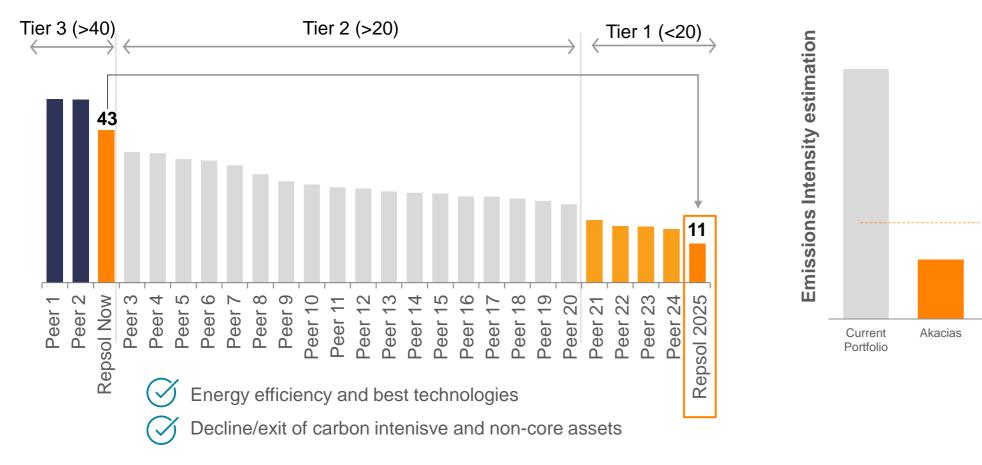
High growth new barrels with lower emission intensity

New production pushes down emissions intensity

Av. GOM

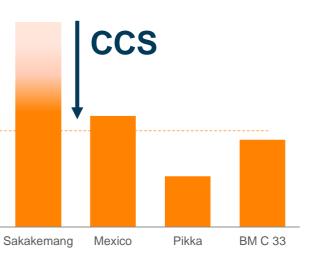
projects

YME



Note: The peers considered on the above chart are Eni, Gazprom, BHP, Conoco, Petronas, Hess, Anadarko, Exxon, Woodside, Equinor, CNPC, Total, Occidental, Kosmos, Marathon, CNOOC, Shell, OMV, Chevron, Petrobras, BP, Rosneft, Noble, Apache. 2019 Data Source: Wood Mackenzie Emissions Benchmarking Tool



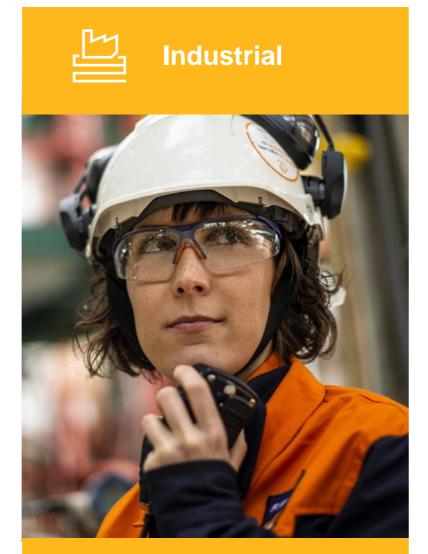


Emissions reduction projects in most intensive assets

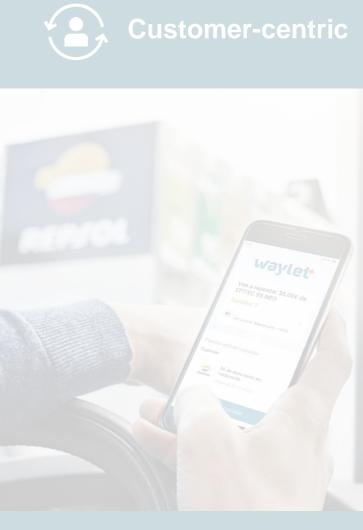
Sakakemang: CCS project in FFD phase with 1.5-2 Mt CO₂ per year captured and a total investment of €247 M

Setting the new business priorities





Yield and New Platforms



Yield and Transformation



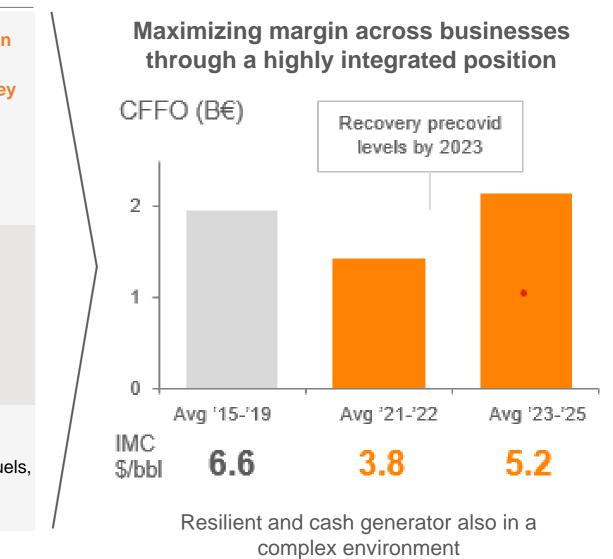




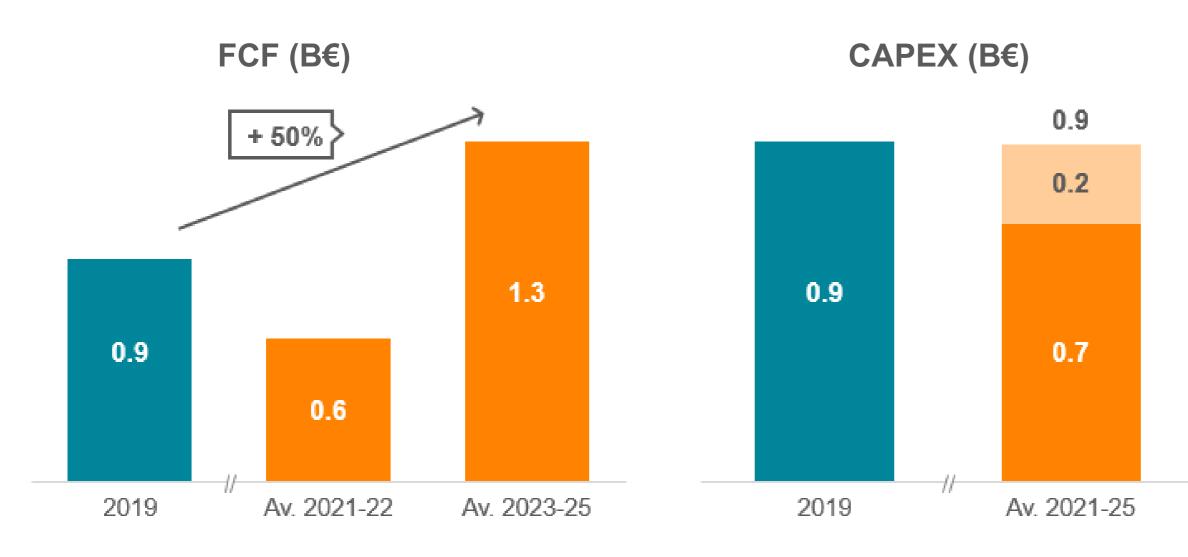
Maximizing yield and developing the next wave of profitable growth

	Refining ¹	Chemicals	Trading
1 Yield Cash generation in a complex environment	 Net Cash Margin 1Q Solomon and Wood Mackenzie Advantaged position Enhancing competitiveness and operational performance 	 Differentiation with high value products Growth in incoming opportunities Feedstock flexibility: 60% LPGs to crackers vs 25% EU average 	 Maximize the integration and value from assets Incremental growth in key products and markets
2 Digitalization Industry 4.0 driving integration & improved decision making	 Enhance asset availability to ma Integrating value chain manage 	nt optimization based on real-time data aximize output and optimize maintenance o ement through planning models based on A uce consumption and GHG emissions (-0.1	Al and machine learning
3 New platforms	 Leadership in new low- carbon businesses (hydrogen, waste to x, etc.) 	 Circular platforms (recycling and chemicals from waste) 	 Grow in low carbon businesses (biogas/biofuels CO₂, etc.)





Solid cashflow generation and new businesses build up



Low carbon



2025 BE¹ reduction >\$1.5/bbl

CO₂ reduction² by 2025 > 2 Mt CO₂

Maintaining competitiveness in a complex environment

Refining

Maximizing margins

Refining Margin Indicator projections progressively recovering¹



Reference²

Repsol contribution margin indicator differential vs. reference

Strong focus on competitiveness increase

Maximizing margins

- Supply chain: Greater integration with Trading / Petrochemicals
- Further digitalization of planning and operation
- Operational excellence: Energy Intensity Index (25-25 Plan), up to 97% operational availability, yields optimization

Opex Optimization

New decarbonization platforms returns

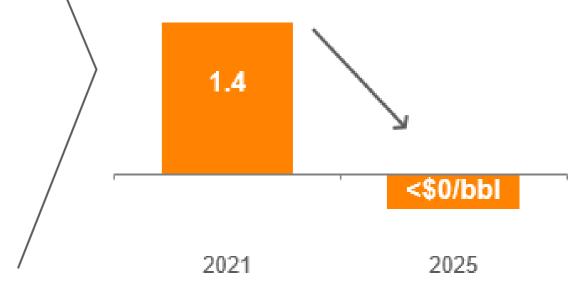
1. Repsol consistently above market reference (+\$1.6/bbl '15-'19) 2. IHS NWE Sweet Cracking Refining Margin adjusted on homogeneous crude price basis @\$50/bbl; projections from November 2020.

Repsol contribution margin indicator (\$/bbl)



Reducing breakeven to support cashflow generation

EBITDA refining margin breakeven @Repsol contribution margin indicator (\$/bbl)



25/25 decarbonization program with strong contribution to margin improvement and CO₂ reduction

Maximizing **energy efficiency** with attractive returns

Adopting **best-in-class** technologies

Exploration of energy use opportunities and utilities optimization

Digitalization of operations and integration with AI

Industrial energy efficiency

2021-2025

>20% estimated IRR

-0.8 Mt CO_2 reduction¹

€0.4 B Total Capex

>200 Initiatives identified

New low carbon business selected projects

C43: Waste & UCOs treatment plant

Advanced HVO plant - Redu kt/y CO₂ emissions

Chemicals circularity

- Zero project: chemical _ used plastics
- Reciclex project: mecha _ recycling of polyolefins

Biogas generation pl urban waste

Biogas to substitute tradition consumption

Net zero emissions f

E-fuel production from rene hydrogen (electrolysis) and (



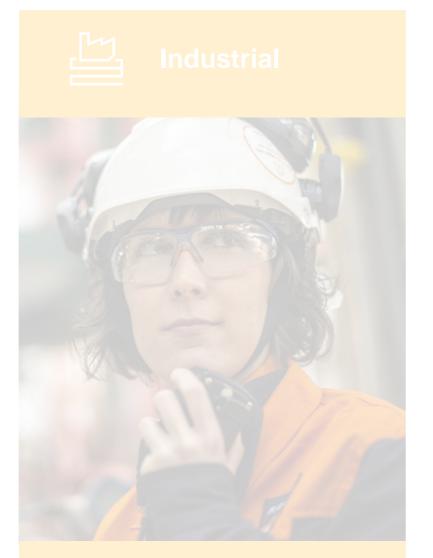


	Investment	Capacity	
ucing 900	€188 M	250 kta	Sustainable biofuels
		300 kta	From waste per year Cartagena
y recycling of	Investment	Capacity	
	€70 M	74 kta	Circular polyolefins ²
nanical S			Puertollano
olant from	Investment	Capacity	
onal fuel	€20 M	10 kta	Urban waste
			Petronor
fuel plant	Investment	Capacity	
ewable CO ₂	€60 M	10 MW	Electrolyzer Petronor

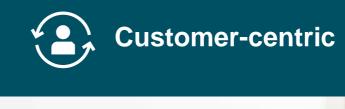
Setting the new business priorities

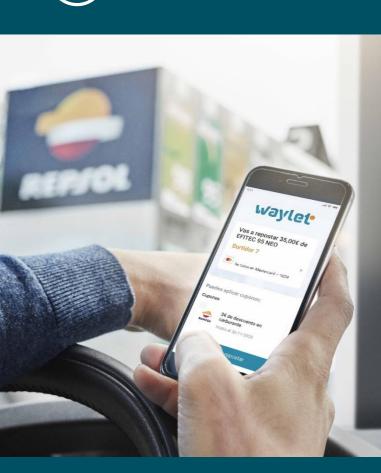


Yield and Focus



Yield and New Platforms





Yield and Transformation







Business Build

Strong and growing profits and cash generation

Customer-Centric Businesses Strategy 2021-25

working

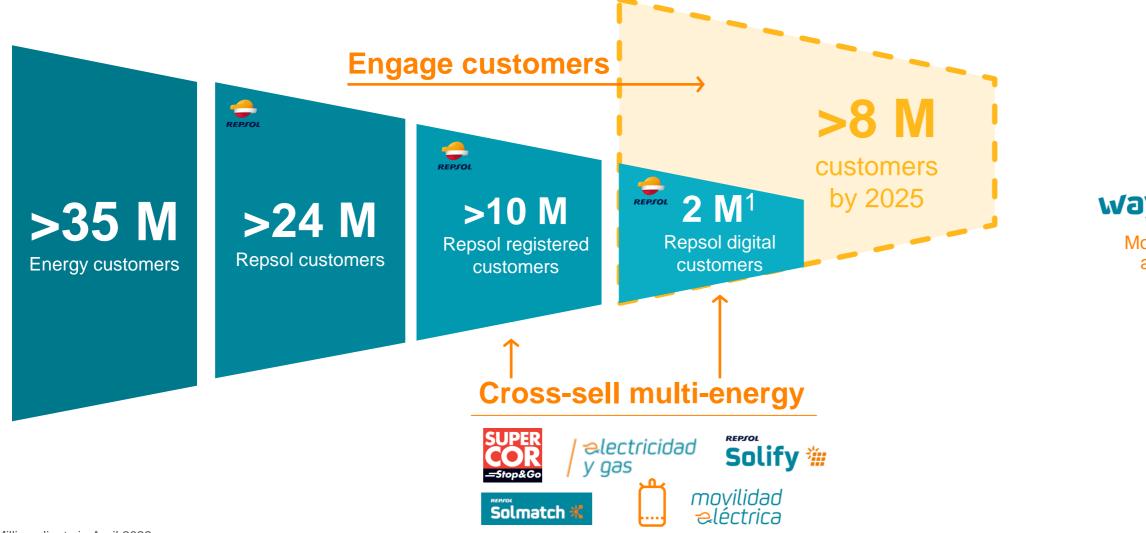




High-growth power customer business

More autonomous management, strengthening **entrepreneurship culture**

Launching Repsol's Transversal Loyalty Program to orchestrate customer-centric multienergy approach across customer base



1. 4 Million clients in April 2022

New transversal loyalty program to reach 8 M customers (100% digital) and generate incremental margin by 2025



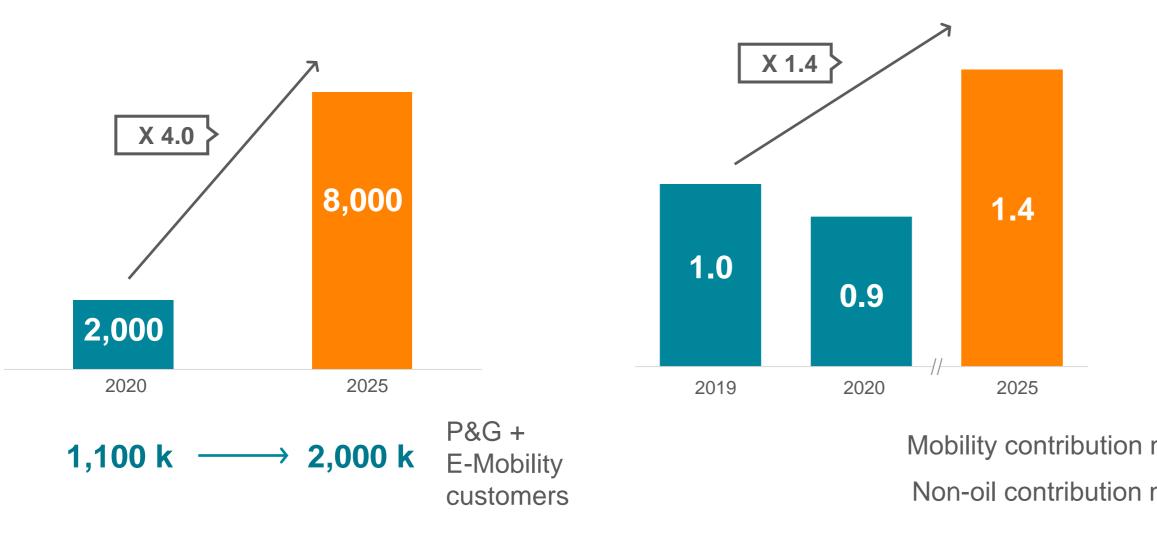
REPJOL repsol.es **Transversal** waylet vivit **Ioyalty Program** Mobility Integrated customer data Home app _ app Seamless customer experience Data driven personalization Promotions and benefits Partner ecosystem Other digital assets Guía Repso BOX REPJOL <u>88</u> w?ble 📥 REPJOL 📥 REPJOL PIDE TU GASÓLEO

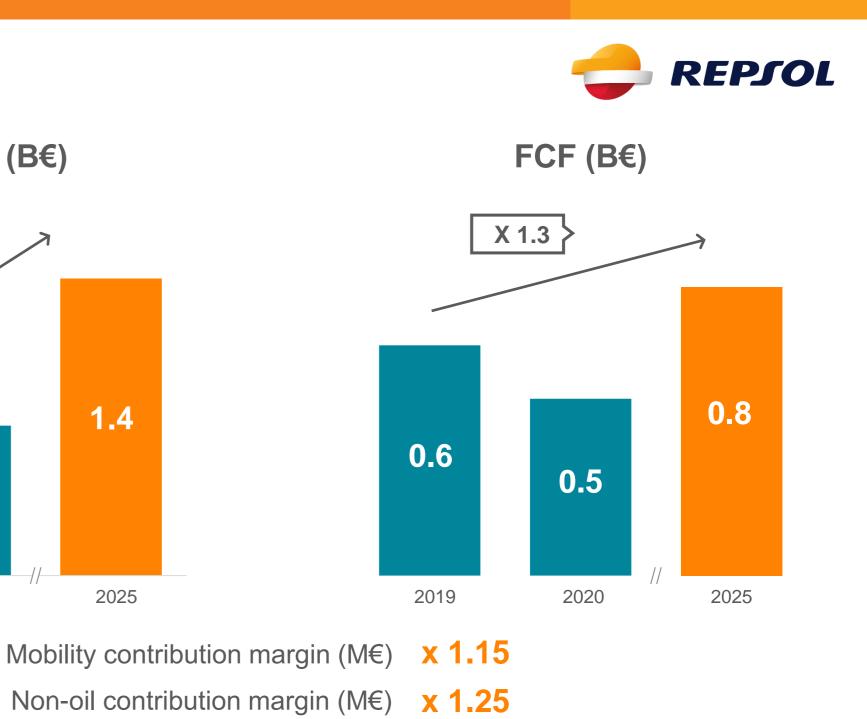
Growth ambition with strong FCF generation

Customer Centric Business

Digital customers ('000)

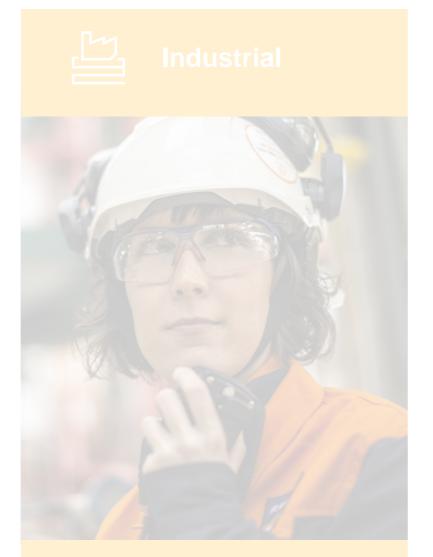
EBITDA (B€)

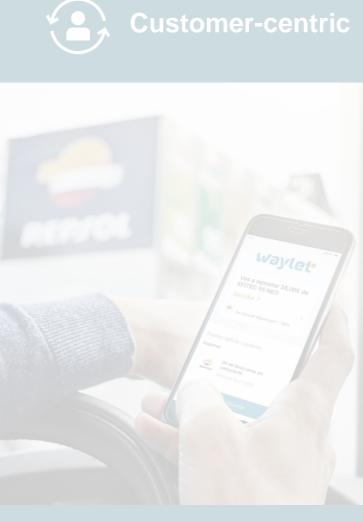




Setting the new business priorities







Yield and Transformation









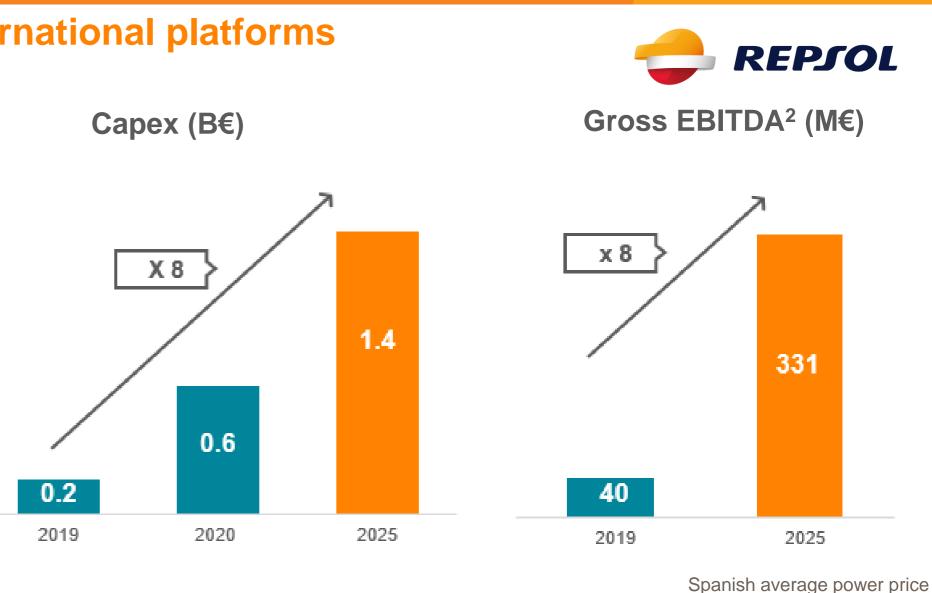
Business Build

Developing a competitive RES player with international platforms

Low-Carbon Generation

Estimated low carbon operating capacity (GW)¹

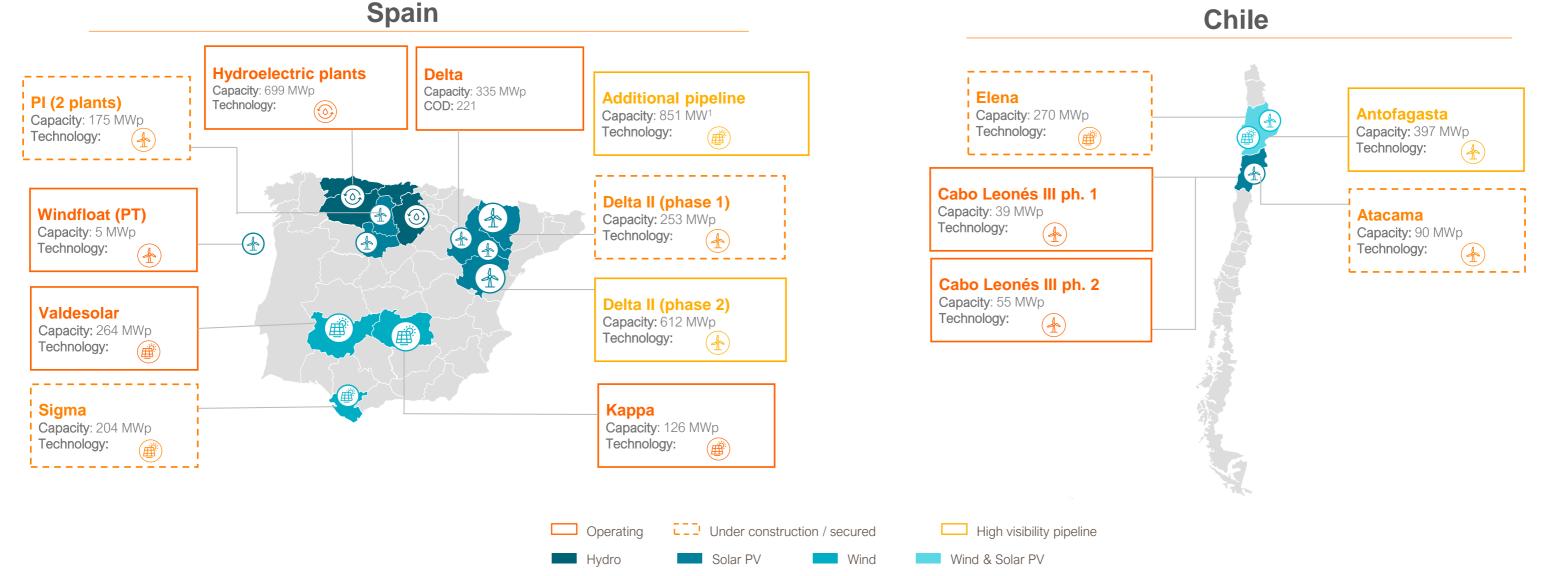
- Phase I 3.0 Gw 2019 Phase II 8.3 Gw 2020-2025 New ambition ³ Phase III 20 Gw 2026-2030 New ambition ³
- Launch organic growth development of Ready to Build and earlier stage assets
- Develop RES capabilities and project pipeline
- Build and put in operation pipeline, with more than 500 MW per year in earlystage assets
- Create international platforms
- Accelerate organic development to more than 1 GW per year
- Optimize portfolio with an opportunistic approach



1. RES: Considering 100% in Spain and International (excl. Chile) and 50% JV stake in Chile 2. Excludes structure costs. 2025 EBITDA estimated assuming 2025 consolidated capacity is operating during the whole year for comparative reasons. Figure considering only estimated operating capacity of 7.4 GW is €321 M 3. As a result of increased ambitions in Renewable Capacity generation, the Low Carbon generation objective has increased from 7.5 to 8.3 GW in 2025 and from 15 to 20 GW in 2030 compared to the original commitments in the SP. Note: Gross Capex, capacity, and gross EBITDA considers 50% WI in Chile and 100% WI in Spain and rest of the world. (EBITDA and Capex figures do not include cogenerations)

42.5 €/MWh

Strong portfolio of advanced stage projects with short term material growth and robust profitability



Source: Company information

Notes (1) Greenfield projects with interconnection rights, including solar hybridization projects in wind portfolio





De-risking the ambition: Hecate acquisition

Low-Carbon Generation

The acquisition of a stake in Hecate Energy allows Repsol to create a high growth renewable platform with strong development capabilities in the US

Step into the USA Renewable Energy Market to become an integrated developer and operating player

Disciplined Acquisition of a minority stake (40%) of Hecate Energy, leading independent developer with a portfolio of more than 40 GW of utility-scale PV solar and battery storage projects in the U.S.

- Experienced and proven management team
- One of the largest, and regionally diversified, solar PV portfolios in the U.S.
- 16.8 GW pipeline (Early and mid term projects) and 4.3 GW Storage Capacity through Hecate Grid

Participation in the development (being able to influence and decide EPC and PPA before the transfer) phase while maintaining preferential position to build the Renewable position in the USA

- Access to Hecate pipeline (at Repsol sole discretion)
- Parallel incorporation of Repsol OpCo to develop, construct and operate new GW in USA
- **Potential full acquisition** in year 3 at Fair Market Value

Start-up of Jicarilla-2

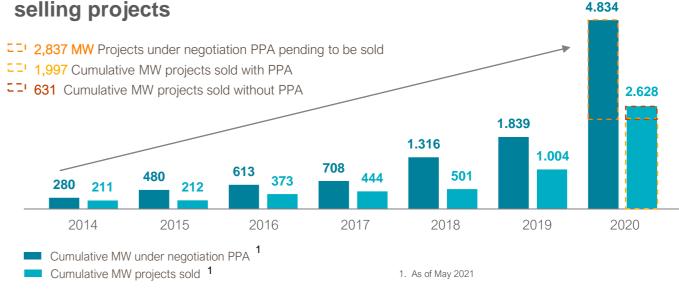
Jicarilla-1 under construction

2nd FID taken in February 2022 (600 MW solar project in Texas)

Well-diversified footprint across the most attractive US energy markets...



selling projects





Early and mid term projects

16.8 GWdc

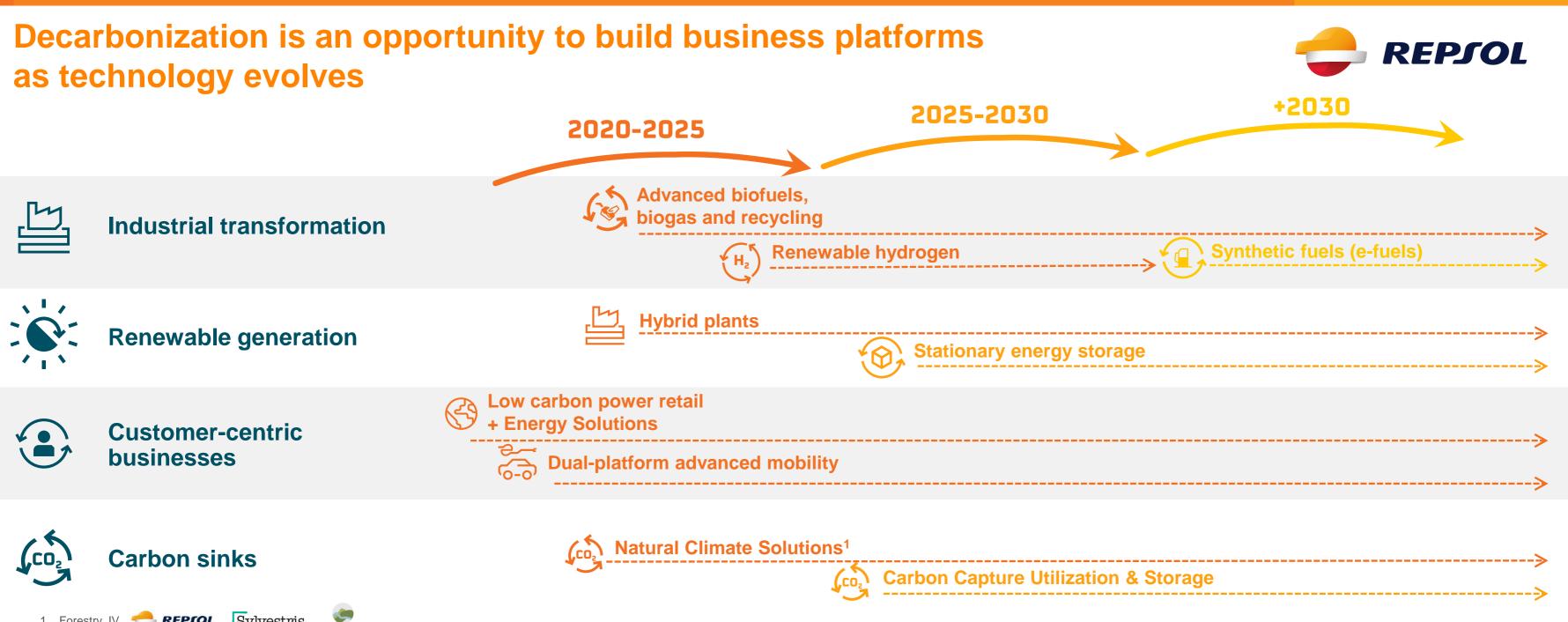


... and a strong track record developing and

Stepping up energy transition



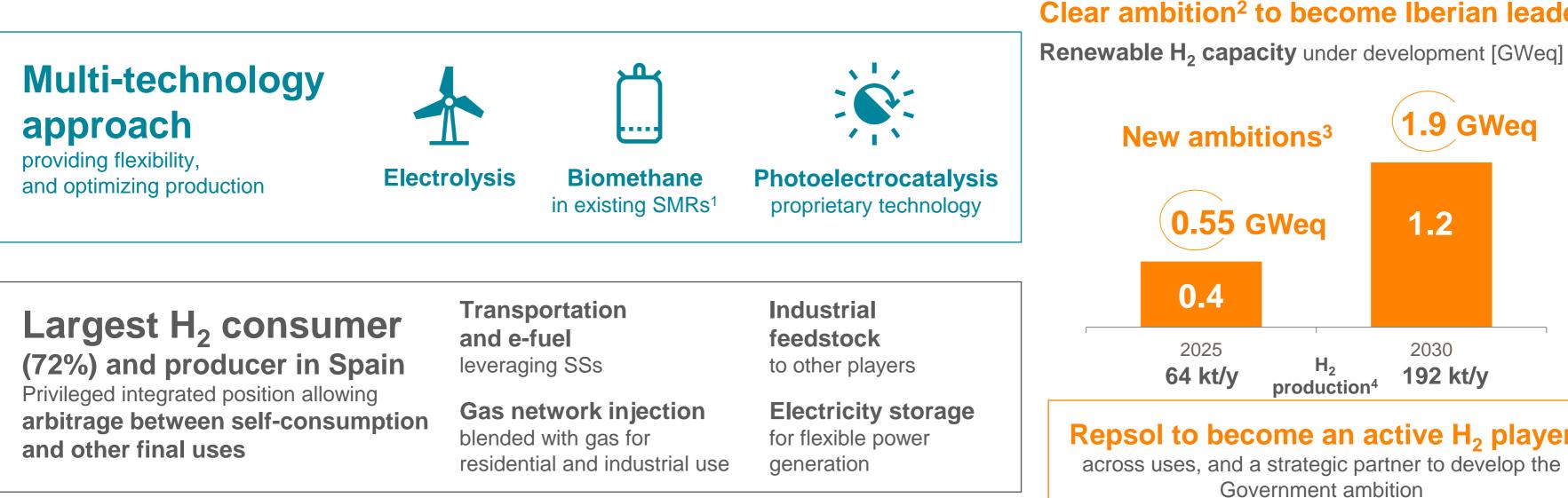




LAND LIFE

Ambition to become a leader in renewable H₂ in the Iberian Peninsula

Renewable Hydrogen



^{1.} Steam reformer 2. Repsol's hydrogen ambition conditioned to access to regulatory changes and availability of EU recovery funds Plan

3. Renewable H2 ambition increased in October 2021 from 0.4 to 0.55 GWeg in 2025 and from 1.2 to 1.9 GWeg in 2030 4. Considering a ratio of 0.02 t/h per MW and 8,000 hours of operation per year based on Repsol's past projects





Clear ambition² to become Iberian leader

Repsol to become an active H₂ player

across uses, and a strategic partner to develop the

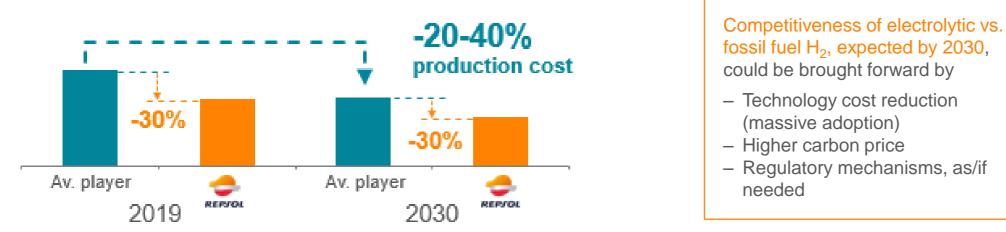
Repsol with clear advantages in renewable hydrogen production

Renewable Hydrogen

Repsol's with an advantageous position resulting in tier#1 LCOH¹ ~30% lower vs. a local renewable H₂ producer

- Renewable H₂ production from biomethane to become competitive in the short term —
- Integration in current sites and with own renewable power generation _

Renewable H₂ production cost for an av. player in Spain (\in /kg)



electrolyzers

- Spain reaching renewable H_2 (with electrolyzers) _ competitiveness five years before Germany

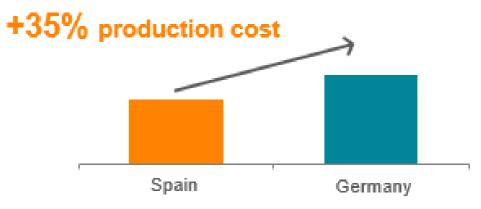
1. Levelized Cost of Hydrogen assuming 50% of the renewable H₂ production made with biomethane and the remaining 50% with electrolyzers. 2. Spain with an average LCOE of €33.2/MWh and Germany with an av. LCOE of €48.3/MWh in 2030

Repsol best positioned to lead H₂ development and cost competitiveness as the main consumer in Spain (vs. non-consuming players interested in high prices to drive production)



- Spain, the best EU location to produce hydrogen with
- Lower production costs due to better renewable resource

Production cost via electrolysis in 2030² (€/kg)



Repsol becoming an advantaged producer of low carbon fuels

Sustainable biofuels

Repsol best positioned for sustainable biofuels production

Reaching > 2 Mta of low carbon fuels in 2030¹



Already a leading biofuels producer, and first biofuels marketer in Spain (66% share)

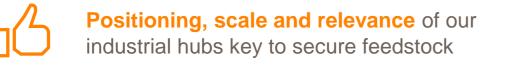


Leveraging our **tier one industrial sites** to produce biofuels in own facilities through modifications of current units

- Lower Capex: <€500/t in existing plants (vs. >€1000/t of peer's new plants)

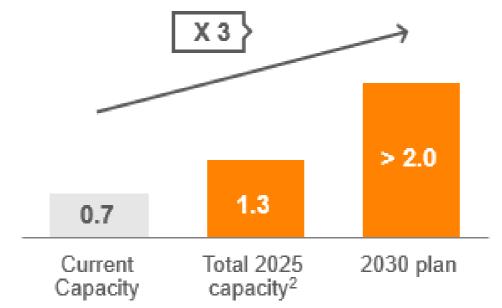


Average projects IRR >15%



Low carbon fuels gross production (Mta)

Updated ambition: from 600kt of HVO to >2 Mt of low carbon fuels



Repsol with a leading sustainable biofuels ambition

1. Gross volumes 2. Expected capacity of sustainable biofuels by 2025 includes: 700 kt/y from current existing capacity from the advanced biofuels plant in Cartagena, 130 kt/y capacity from a gasification plant to produce methanol and ~300 kt/y capacity through modifications in existing units. 3. Gross volume. It includes Repsol's whole circular strategy: biofuels, circular chemical products and plastics and biogas production



With a multi-technology and raw material approach

Use of wastes as feedstock

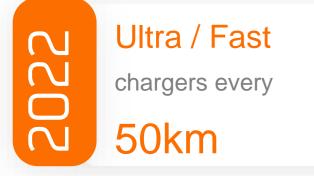


Refused Derived Fuel

- > 65% of biofuels produced from waste by 2030 (up to _ 100% potentially to satisfy market or regulation demands)
- Large availability of required feedstock with flexibility _ between alternatives
- ~4 Mt of waste³ to be used as raw materials by 2030

Repsol to develop widespread, smart, conveniently-located charging network

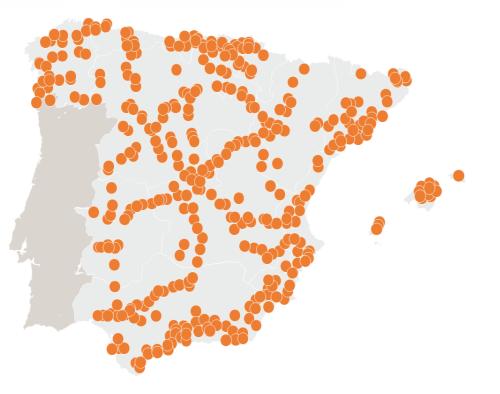
e-Mobility



+1,000

public chargers

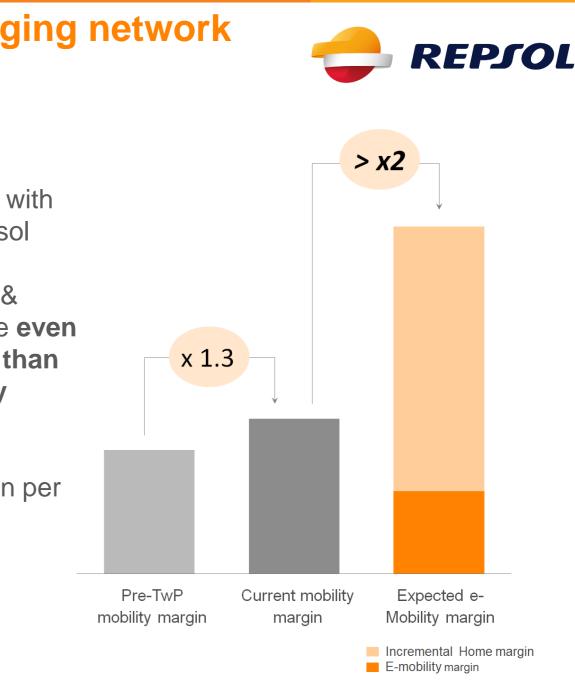
Committed to develop a charging network in Iberia focused in **fast and ultrafast** chargers in main transport corridors



A **very synergistic** business with attractive economics for Repsol

The economics of E-Mobility & home power consumption are even more attractive for Repsol than those of traditional mobility

More than double growth in enhancing contribution margin per customer

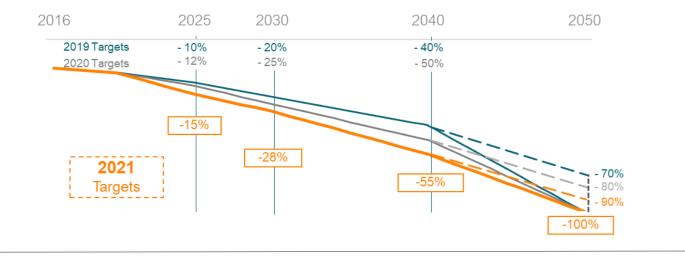


Contribution margin per customer (€/customer) – Traditional mobility customers vs. E-mobility customers

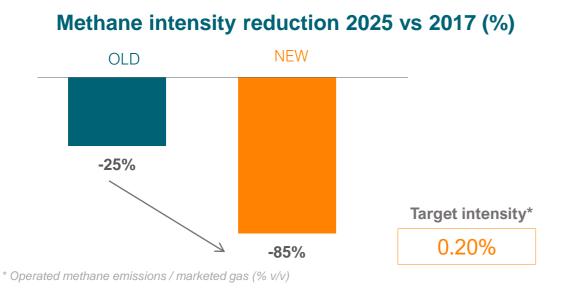
Renewed decarbonization ambition

Repsol decarbonization pathway

Carbon Intensity Indicator reduction targets [gCO₂/MJ]







Reporting, Governance, Capital allocation

- Scenario analysis, benchmarkable metrics
- Advisory vote on climate strategy in the 2022 AGM
- Higher internal carbon price for new investments

Absolute emissions reduction (%)



Delivery 2022





Solid start to 2022 in an increasingly complex and volatile environment

Key messages

€1.1 B Adjusted Net Income +124% y-o-y +21% q-o-q	€1.1 B CFFO +6% y-o-y Material Working Capital outflow	Results improvement driven by Exploration & Production		
	€3.1 B CFFO ex-WC €1 B higher vs 4Q21	Cash flow generation held-back by impact of higher prices in inventories		
€5.9 B Net Debt €138 M increase vs Dec'21	19.5% Gearing -0.7 p.p. vs 4Q21	Prioritizing security of supply while boosting the Energy Transition		
		Maximizing value and developing new business and corporate model		





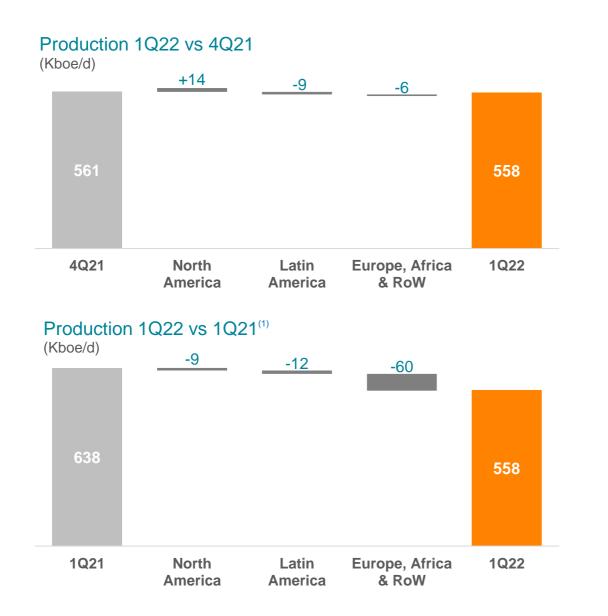






Value-over-volume strategy while moving forward in key projects

Divisional performance – Upstream





Developing activity Efficiency and portfolio high-grading Anticipating the 3rd rig in **Eagle Ford**

Portfolio actions Exited Russia, Malaysia, Ecuador and Greece Disposal of two licenses in **Norway**

Progress in 14 Key SP Projects

⁽¹⁾ Production decrease mainly due to divestment of producing assets, the stoppage of production in Libya due to force-majeure and the natural decline of fields





Adapting to new scenario thanks to flexibility of Repsol's Industrial assets

Divisional performance – Industrial

Refining				Chemic	
Double-digit margins in March				Repsol's LPG feeds key for competitiveness in h	
wid Utilizations i No tu Reconfiguring of	er heavy-c mpacted b irnarounds feedstocks	es strength a rude discour by planned ma expected in 2 s and rebalan Idle distillates	nts aintenar Q22		International margins nea higher cost of ray Margins recoveri as product prices reflect in costs
Distillation (%) 76 76	83	Conversion (%) 82	88	80	Share of LPG in Repso (%) +17 p.p. 9
1Q21 4Q21	1Q22	1Q21	4Q21	1Q22	4Q21



nicals

edstock flexibility in high naphtha scenario

negatively impacted by f raw materials

vering in April ct increase of feedstock osts

epsol's feedstock



Industrial transformation with focus on circular economy and low carbon fuels

Divisional performance – Industrial



Started construction in March'22

1st Spanish advanced biofuels plant Production of 250 Ktn/y Reduction of 900 Ktn of CO₂/y

Start-up 1H23

€200 M investment

Acquisition of a minority stake in Enerkem

Leading technology for the production of renewable fuels and chemical products through gasification of non-recyclable waste

> Already partners at Ecoplanta plant in Tarragona

SHYNE consortium lead by Repsol 33 entities €3 2 B total investment Installed capacity target: 500 MW in 2025 & 2 GW in 2030 of **renewable H**₂

Launched Ebro Hydrogen Corridor to coordinate **Renewable H**₂ initiatives in northeastern Spain



SHYNE & Ebro H₂ Corridor

SHYNE Spanish Hydrogen Network

Leveraging on digital tools to soften the impact of high fuel prices to our clients

Divisional performance – Commercial and Renewables

Mobility

Anticipating to competitors by lowering fuel price to Waylet app users

Sales in Service Stations -13% q-o-q

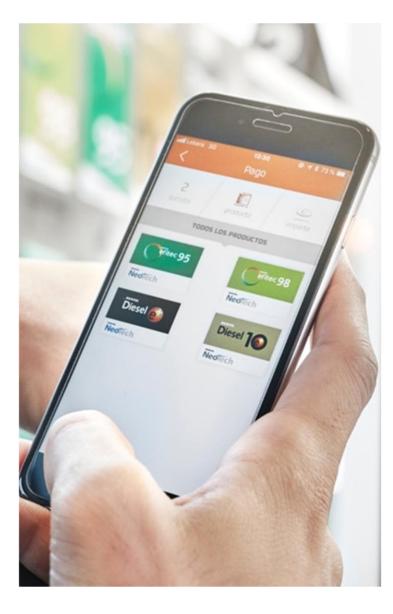
Volumes affected by Omicron and transport strike

of Waylet app users +1 M YTD

>4 million digital clients

Sales in Spain service stations vs. 2019 levels





Second asset rotation Valdesolar solar farm (Spain)

JV with Ørsted to identify and jointly develop floating offshore wind projects in Spain



Renewables

Progressing in strategic targets to deliver double-digit returns

Low Carbon Generation (Spain) 1.9 Tw-h +77% y-o-y

USA Start-up of **Jicarilla-2** Jicarilla-1 under construction FID 600 MW solar project in Texas

Production guidance lowered. Remuneration commitments reaffirmed

Outlook - 2022

Upstream

FY production at **585 Kboe/d** -15 Kboe/d due to Libya, Norway and PSC's

Refining

+€700 M incremental EBITDA CCS ⁽¹⁾ if 1Q margins remain to year-end

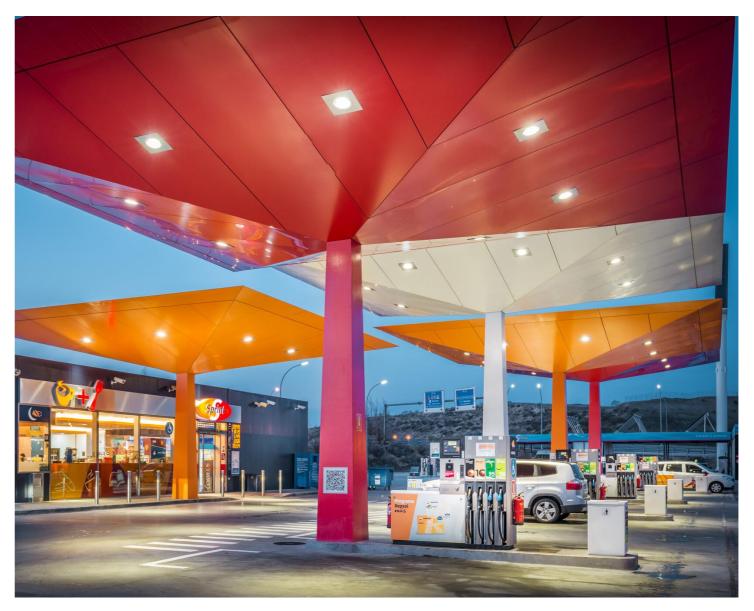
Shareholder Remuneration

Distribute 25 to 30% of CFFO keeping Gearing at current levels

75 M shares (~5% capital) to be canceled after AGM

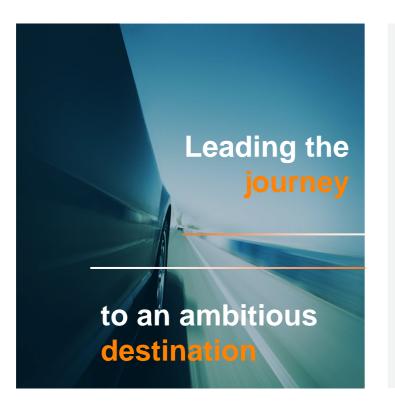
Expected additional 50 M shares now forecast to be canceled before end-2022

AGM proposal to provide more flexibility for share buybacks and redemptions





Robust 1Q results while adapting to changes in the Energy Sector Conclusions



- **Security of supply** critical for the Energy Transition
- Mitigating the increase of feedstock prices and energy costs
- **Reinforcing commitment with society**
- **Leveraging on digital tools** to strengthen the relationship with customers
- **Prudent financial policy** allocating any extra cash as we generate it
- Monitoring any opportunity to accelerate Net Zero 2050 ambitions and improve shareholder distributions

In the current scenario the strength of Repsol's integrated model captures commodity environment across the entire value chain, generating more cash to accelerate transformation and increase shareholder remuneration



Investor Update

April 2022

Stepping up the Transition Driving growth and value



The Repsol Commitment Net Zero Emissions by 2050