#### **Official Notice**



Repsol International Finance B.V.

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The Hague, February 17, 2022

In accordance with Law of 23 December 2016, on market abuse, Repsol International Finance B.V. (the "Company") is filing the attached official notice published by Repsol, S.A. on the results for the fourth quarter and full year 2021, as well as on capital reductions.

This official notice Repsol, S.A. has been filed today by Repsol, S.A. with the Spanish Securities Market Commission (*Comisión Nacional del Mercado de Valores*).

\* \* \*

# 4Q & FY21 Results

17 February 2022

Josu Jon Imaz CEO





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This document mentions resources which do not constitute proved reserves and will be recognized as such when they comply with the formal conditions required by the system "SPE/WPC/AAPG/SPEE/SEG/SPWLA/EAGE Petroleum Resources Management System" (SPE-PRMS) (SPE – Society of Petroleum Engineers).

In October 2015, the European Securities Markets Authority (ESMA) published its Guidelines on Alternative Performance Measures (APMs). The guidelines apply to regulated information published on or after 3 July 2016. The information and breakdowns relative to the APMs used in this presentation are updated quarterly on <a href="Repsol's website">Repsol's website</a>.

This document does not constitute an offer or invitation to purchase or subscribe securities, pursuant to the provisions of the Royal Legislative Decree 4/2015 of the 23rd of October approving the recast text of the Spanish Securities Market Law and its implementing regulations. In addition, this document does not constitute an offer to purchase, sell, or exchange, neither a request for an offer of purchase, sale or exchange of securities in any other jurisdiction.

The information contained in the document has not been verified or revised by the External Auditors of Repsol.

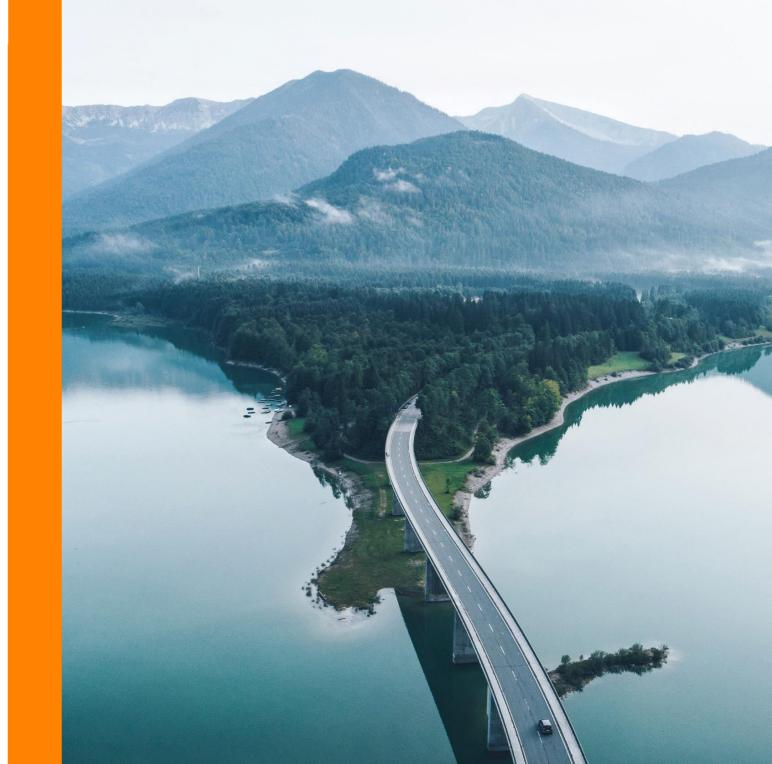
# Agenda

**01.** Key messages

**02.** Divisional highlights

03. Financial results

**04.** Outlook 2022



#### Key messages

# Strong results and cash generation above pre-pandemic levels





**4Q and FY results capture** improved macro scenario

#### €872 M 4Q21 Adj. Net income

Higher prices & production, solid Chemicals and improved Refining

#### €2.5 B FY21 Adj. Net Income

Highest FY result since 2008

#### €6.8 B FY21 CFFO ex-WC

2.7x vs 2020 €900 M higher vs. 2019



#### **Upstream**

Increased activity in unconventionals
Progress in portfolio rationalization

#### **Industrial**

Chemicals >€1 B EBITDA in FY21 Refining margins recovery in 2H21

#### Renewables

First asset rotation (Delta I project)



€1.4 B of extra CFFO in 2021 vs. budget

Accelerating capex in profitable growth

#### **Increasing 2022 remuneration**

+5% cash dividend 5% capital reduction (75 M shares)

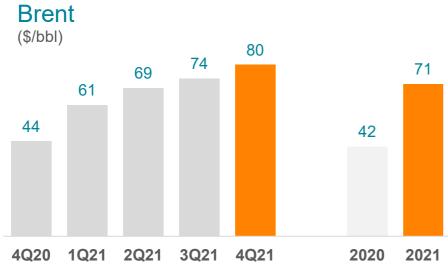
#### Reinforcing financial position

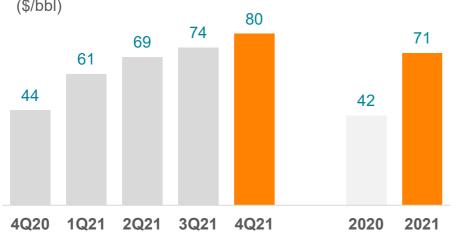
20% gearing as of Dec'21

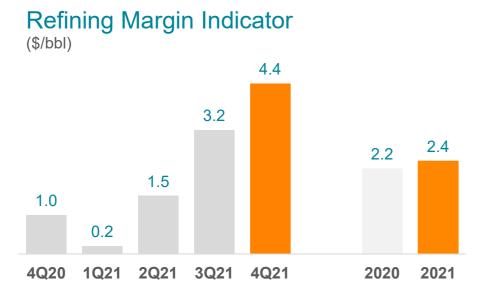
#### Market environment

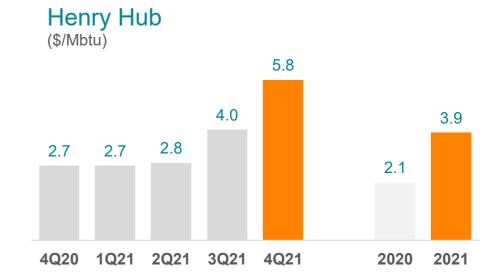
# **Supportive price environment**

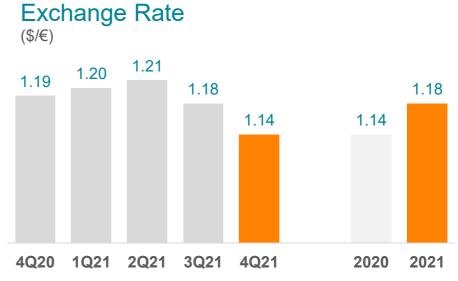








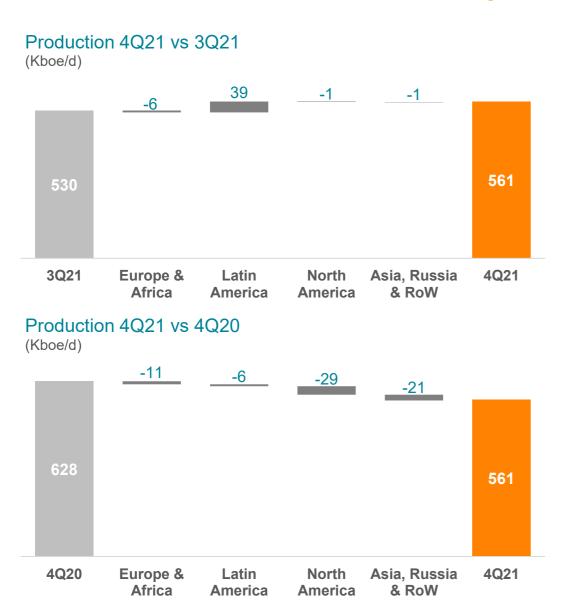




#### Divisional highlights - Upstream

# REPSOL

## Value-over-volume with focus on capital efficiency and cash generation





#### Organic FCF breakeven<sup>1</sup> <30 \$/bbl in 2021

#### **Production:**

**4Q21:** +6% vs 3Q21; -11% vs 4Q20 **FY21:** -12% vs 2020

**Start-up of YME** (Norway) in October

#### FIDs 4Q21:

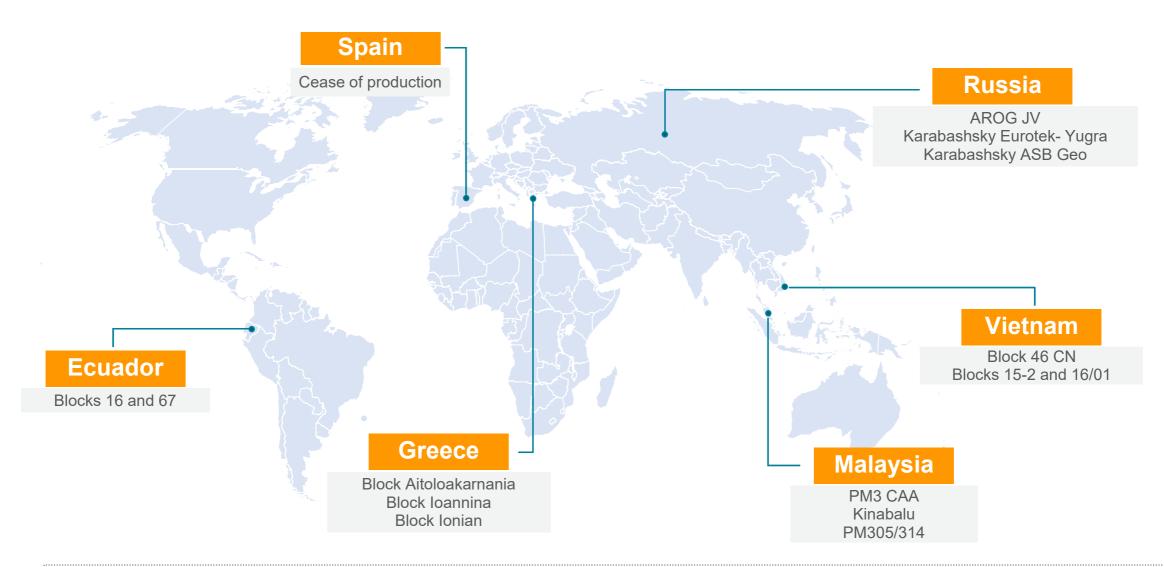
Shenzi North (GoM) and Akacias (Colombia)

Rockdale assets contributing +12 Kboe/d in 2022

#### Divisional highlights – Upstream

# REPSOL

#### Portfolio rationalization increases the resilience of E&P business



# Completed the exit from Upstream operations in six countries

#### Divisional highlights – Industrial



## Solid results underpinned by the recovery of Refining and outstanding Chemicals

#### Refining

Stronger 4Q margins confirm the recovery of refining in 2H21

## Repsol's refining margin indicator:

**4.4 \$/bbl 4Q21** vs 3.2 \$/bbl in 3Q21 **2.4 \$/bbl FY21** (3.8 \$/bbl 2H21)

#### **Cartagena planned maintenance:**

Most important turnaround in refinery's history €75 M investment (~1/3 in CO<sub>2</sub> reduction initiatives)



#### Chemicals

4Q above expectations helps beat FY guidance

#### FY EBITDA >€1 B in 2021

Record level international margins in 2021 supported by tight supply-demand balance

Margins remain strong YTD in 2022

#### **International Petrochemical Margin**



#### Divisional highlights – Industrial

# Transforming our industrial sites into decarbonized energy hubs



# **Targets**

#### Low carbon fuels

1.3 Mtpa by 2025 >2 Mtpa by 2030<sup>1</sup>

# 2021 **Progress**

#### C43 - Cartagena

Under construction Production capacity of 250 Ktn/y Start up 2023

**Advanced Biofuels** (Ecoplanta) Signed agreement with Agbar and Enerkem

**Sustainable Aviation Fuel** Vueling and Iberia airline's first sustainable flights

#### Renewable H<sub>2</sub>

0.55 GWeq by 2025 and 1.9 **GWeq by 2030** 

Agreement with EDP to implement renewable hydrogen projects

Repsol produces renewable H2 with biomethane for the first time

FID for first electrolyzer in Bilbao (start-up in 2022)

SHYNE Project launched Jan'22 to promote Spanish H2 Network

#### Circularity

Polyolefin production recycling 10% by 2025<sup>2</sup> & 20% by 2030

> Ecoplanta (Solid urban waste) Pre-selected for European Innovation Fund

Reciclex Repsol joins Acteco to increase recycling capacity

Recpur I Investment announced for 1st PU recycling plant

Circular plastics Repsol signs agreement with Técnicas Reunidas

# Setting higher Industrial Low Carbon targets to accelerate transition

#### Operational highlights – Commercial and Renewables

### First asset rotation and new FIDs in Renewables



### **Mobility**

# Omicron drags the recovery of sales in 4Q21

Sales in Service Stations in Spain +12% vs 4Q20 and -11% vs 4Q19 Waylet app: 3 M registered users Launch of Repsol's transversal loyalty program Sales in Spain service stations vs. 2019 levels 1Q21 2Q21 3Q21 4Q21 -22% -15% → -10% → -11%

## **Retail Electricity & Gas**

# 1.3 Million retail E&G customers by end of 2021



**1.5 M clients** expected by end of **2022** 

Integrated retail + generation result increased in 2021



#### Renewables

# Delivering on goals and adding new opportunities

Acquisition 40% of Hecate, portfolio >40 GW in USA

FID taken 600 MW project in Texas, COD by 2023

First asset rotation with Delta I project (Spain)

Analyzing the **option** to **incorporate**a minority partner

# Financial results

# **4Q21 and FY21 Results**

Results (€ Million)	Q4 2021	Q3 2020	Q4 2020	Jan - Dec 2021	Jan - Dec 2020
Upstream	624	385	195	1,687	195
Industrial	267	100	68	606	297
Commercial and Renewables	145	169	153	542	485
Corporate and Others	(164)	(31)	(12)	(381)	(377)
Adjusted Net Income	872	623	404	2,454	600
Inventory effect	169	139	70	797	(978)
Special items	(481)	(58)	(1,185)	(752)	(2,911)
Net Income	560	704	(711)	2,499	(3,289)
Financial data (€ Million)	Q4 2021	Q3 2020	Q4 2020	Jan - Dec 2021	Jan - Dec 2020
EBITDA	2,584	1,951	1,259	8,170	2,730
EBITDA CCS	2,352	1,759	1,160	7,071	4,084
Operating Cash Flow	2,082	1,439	1,075	5,453	3,197
Net Debt	5,762	6,136	6,778	5,762	6,778



#### Outlook 2022



## Ensuring performance and financial strength while boosting transformation

Brent 70 \$/bblEnvironmentHenry Hub 3.7 \$/Mbtu • Refining Margin Indicator 4 \$/bbl Production ~ 600 Kboe/d CFFO ~ €5.8 BCapex ~ €3.8 B~ 30% Low Carbon • €0.63 /share cash dividend (+ 5% vs 2021) 75 M shares redemption (~ 5%) once approved by next AGM 2022 Distributions Additional 50 M SBB (~ 3.5%) as above price scenario settles, to be redeemed 4Q22/1Q23, once approved by next AGM 2022

Solid organic cash generation, building growth and advancing in Energy Transition, delivering attractive distributions and keeping gearing ratio

# 4Q & FY21 Results

17 February 2022

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